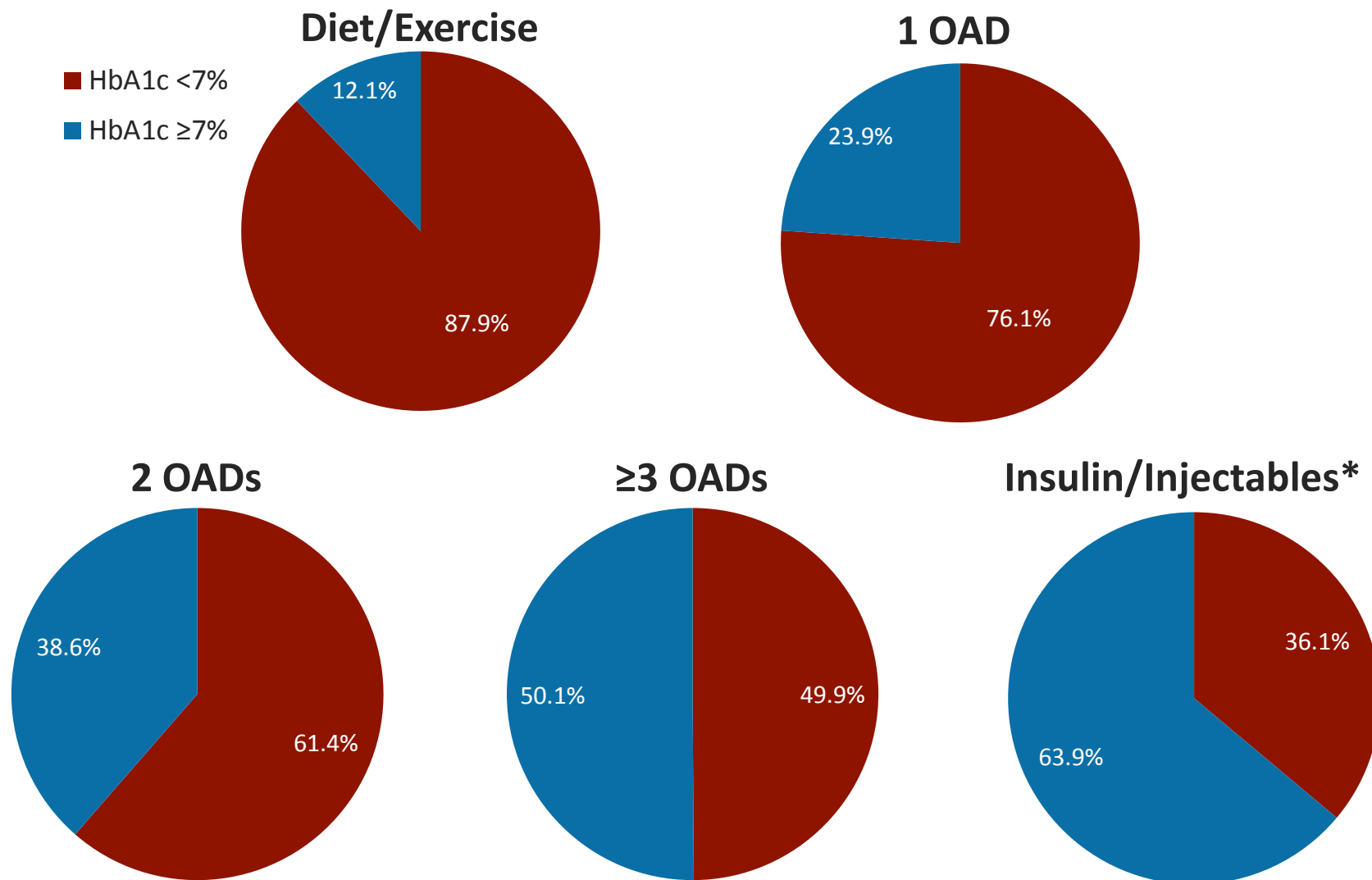
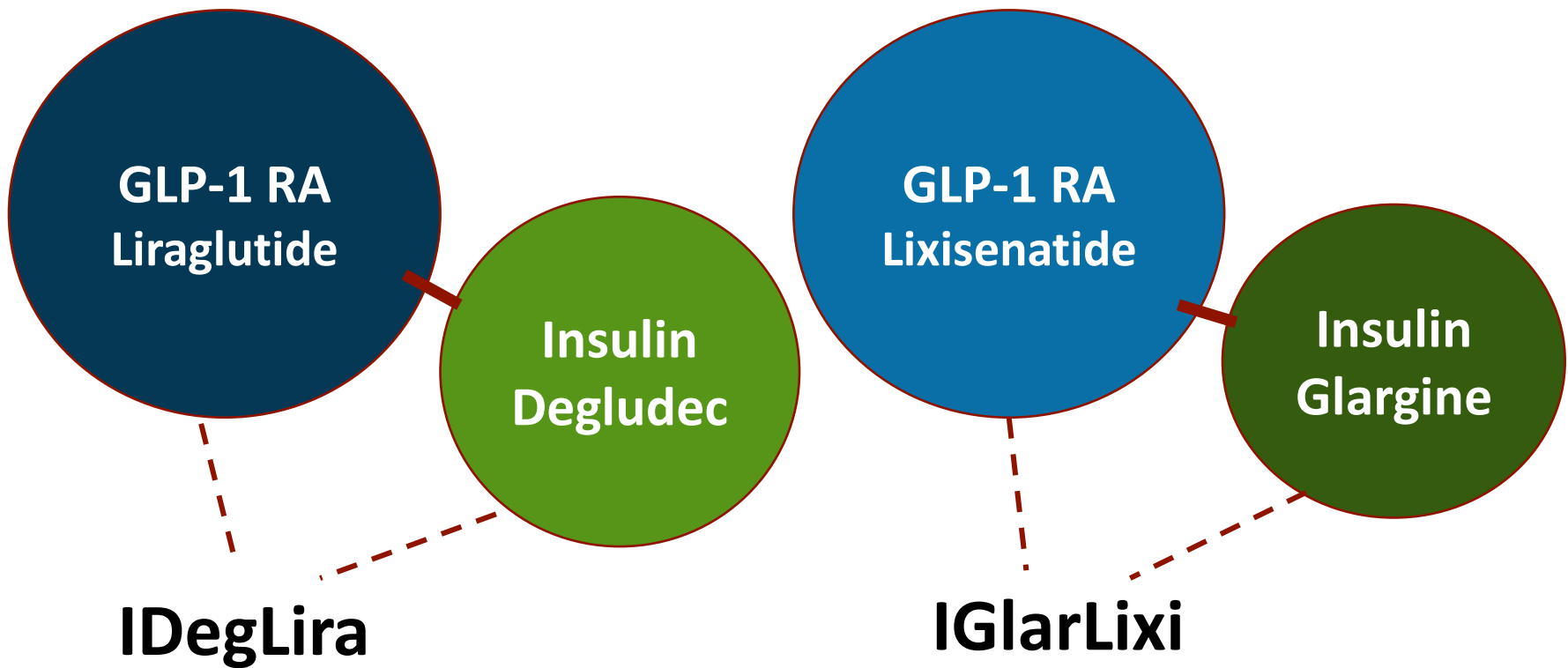


**INSULIN AND
INCRETINS:
THE PERFECT
PARTNERSHIP?**

Fewer T2DM Patients at Target When Treated With Insulin/Injectables: PANORAMA Study



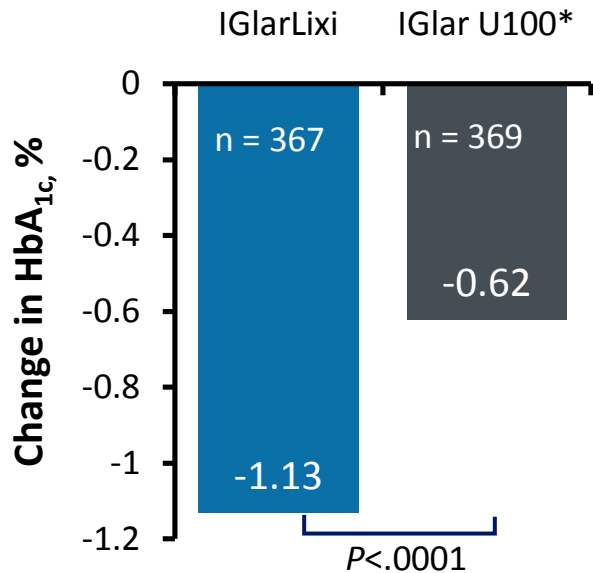
Fixed-Ratio Combinations of Basal Insulin and GLP-1 RAs



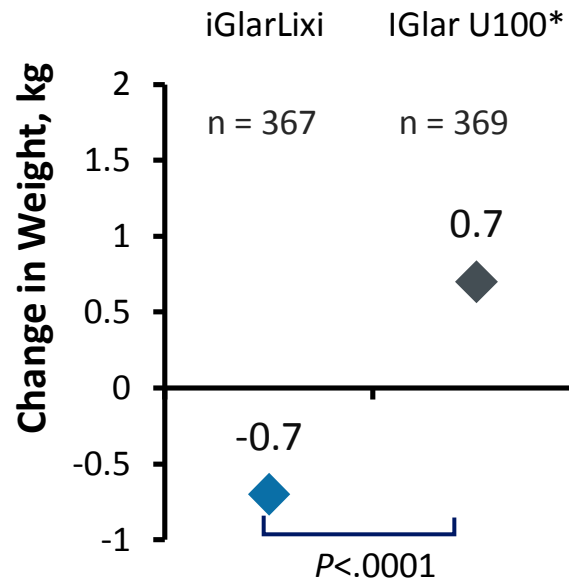
LixiLan-L Trial: Patients Uncontrolled on Insulin

Key Clinical Findings

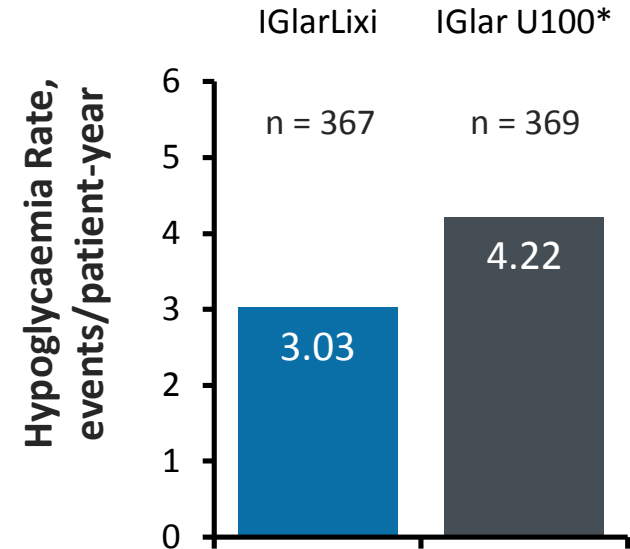
HbA_{1c}



Weight



Documented symptomatic Hypoglycaemia



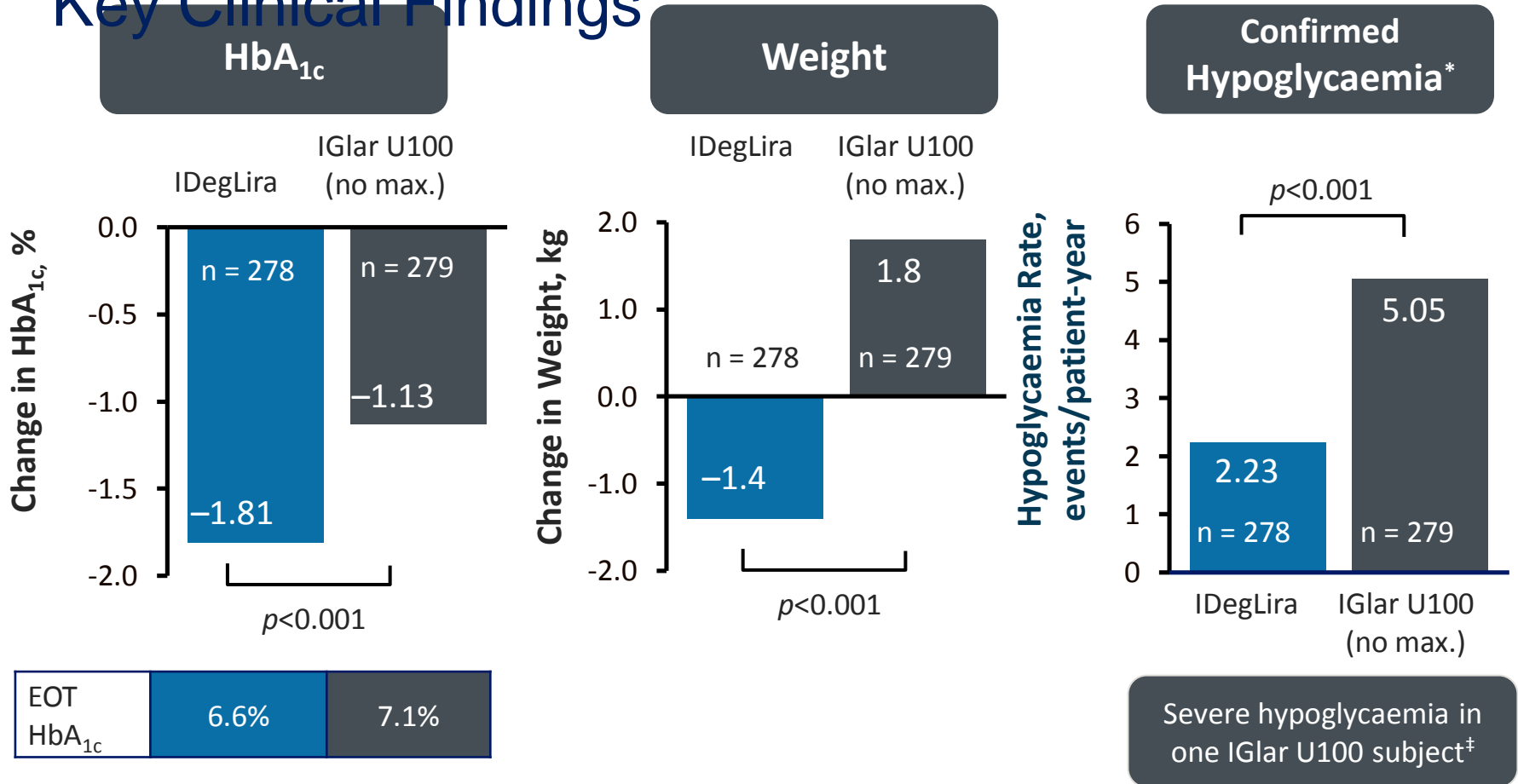
EOT HbA _{1c}	IGlarLixi	IGlar U100*
	6.94%	7.48%

Severe hypoglycaemia in 4 IGlarLixi subjects and 1 Gla-100 subject

*Max. dose 60 U. Documented symptomatic hypoglycemia (PG ≤70 mg/dL).

DUAL V Trial: Patients Uncontrolled on Insulin

Key Clinical Findings



*Hypoglycemia was defined as severe or <3.1 mmol/L.

‡Severe: An episode requiring assistance from another person to actively administer carbohydrate, glucagon, or other resuscitative actions

New Drug Approval

- FDA approves first-in-class **Glyxambi (empagliflozin/linagliptin)** tablets for adults with type 2 diabetes
 - Only **SGLT2/DPP-4 inhibitor** combination to improve glycemic control as an adjunct to diet and exercise
 - As an add-on to metformin, Glyxambi was superior in reducing A1C when compared with either empagliflozin or linagliptin alone

**DPP-4 Saxagliptin and
SGLT 2 Dapagliflozin
combination Qtern drug to
control blood sugar levels**



**FDA Approves New Insulin Glargine
(Basaglar)**

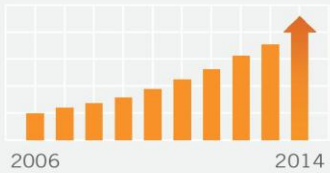
The First “Biosimilar” Insulin in the US

1st ever “biosimilar” insulin approved in US – potential to come cheaper than other insulins,
with launch in December 2016

THE NEED FOR U.S. BIOSIMILARS

Generic drugs were introduced 30 years ago, saving billions of dollars, improving patient access and changing healthcare forever. Biosimilars now hold the same potential.

U.S. SPECIALTY Rx SPEND
↑ 4X SINCE 2006



BY 2018, SPECIALTY DRUGS WILL ACCOUNT FOR:

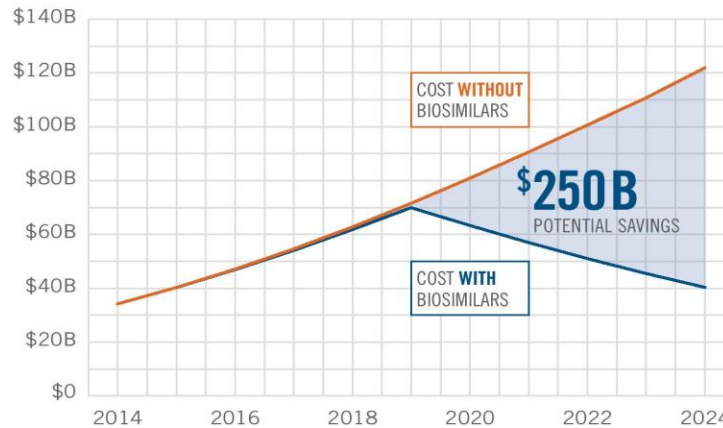


OF ALL U.S. PRESCRIPTIONS



OF ALL Rx COST

\$250 BILLION COULD BE SAVED IN THE NEXT DECADE IF THESE 11 BIOSIMILARS ARE APPROVED



- Avastin® (bevacizumab)
- Epogen® (epoetin alfa)
- Herceptin® (trastuzumab)
- Humira® (adalimumab)
- Intron A® (interferon alfa-2a)
- Neulasta® (pegfilgrastim)
- Neupogen® (filgrastim)*
- Pegintron® (peginterferon alfa-2b)
- Procrit® (epoetin alfa)
- Remicade® (infliximab)*
- Rituxan® (rituximab)



*Awaiting FDA approval.

WE KNOW BIOSIMILARS CAN DRIVE COST DOWN SAFELY



Biosimilars have been lowering healthcare costs around the globe since 2006 with no related safety issues.



WE NEED A CLEAR PATH FORWARD IN THE U.S.



FDA APPROVAL



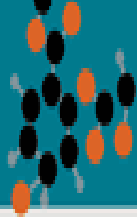
NO UNNECESSARY HURDLES IN STATE SUBSTITUTION LAWS



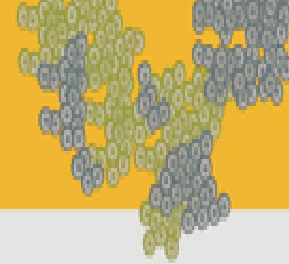
EASY-TO-USE NAMING STRUCTURE

For the latest Express Scripts research, visit: <http://Lab.Express-Scripts.com>.

Chemical generic



Biosimilar



2.) Biosimilars require more time and investment

Chemicals can be copied quickly and inexpensively

Development time

2-3 years

Development costs

\$2-5 million

Lower up-front investment means greater savings

Chemical generic



Avg. savings for generics: -75%

Complex biologics take longer & cost more to duplicate

Development time

> 5 years

Development costs

\$100 million

Lower up-front investment means greater savings

Biosimilar



Avg. savings for biosimilars (est.): ~20%

LIFESTYLE THERAPY (Including Medically Assisted Weight Loss)

Entry A1C < 7.5%

Entry A1C ≥ 7.5%

Entry A1C > 9.0%

MONOTHERAPY*

- ✓ Metformin
- ✓ GLP-1 RA
- ✓ SGLT-2i
- ✓ DPP-4i
- ⚠ TZD
- ✓ AGi
- ⚠ SU/GLN

If not at goal in 3 months proceed to Dual Therapy

DUAL THERAPY*

- ✓ GLP-1 RA
 - ✓ SGLT-2i
 - ✓ DPP-4i
 - ⚠ TZD
 - ⚠ Basal Insulin
 - ✓ Colesevelam
 - ✓ Bromocriptine QR
 - ✓ AGi
 - ⚠ SU/GLN
- MET**
or other
1st-line
agent
- +

If not at goal in 3 months proceed to Triple Therapy

TRIPLE THERAPY*

- ✓ GLP-1 RA
 - ✓ SGLT-2i
 - ⚠ TZD
 - ⚠ Basal insulin
 - ✓ DPP-4i
 - ✓ Colesevelam
 - ✓ Bromocriptine QR
 - ✓ AGi
 - ⚠ SU/GLN
- MET**
or other
1st-line
agent +
2nd-line
agent
- +

If not at goal in 3 months proceed to or intensify insulin therapy

SYMPTOMS

NO YES

- | | |
|----------------|------------------------|
| DUAL Therapy | INSULIN ± Other Agents |
| OR | |
| TRIPLE Therapy | |

ADD OR INTENSIFY INSULIN
Refer to Insulin Algorithm

LEGEND

- ✓ Few adverse events and/or possible benefits
- ⚠ Use with caution

PROGRESSION OF DISEASE

* Order of medications represents a suggested hierarchy of usage; length of line reflects strength of recommendation

Antihyperglycemic therapy in type 2 diabetes: general recommendations.

Start with Monotherapy unless:

- A1C is greater than or equal to 9%, **consider Dual Therapy.**
- A1C is greater than or equal to 10%, blood glucose is greater than or equal to 300 mg/dL, or patient is markedly symptomatic, **consider Combination Injectable Therapy** (See Figure 8.2).

Monotherapy

Metformin

Lifestyle Management

EFFICACY*	high
HYPO RISK	low risk
WEIGHT	neutral/loss
SIDE EFFECTS	GI/lactic acidosis
COSTS*	low

If A1C target not achieved after approximately 3 months of monotherapy, proceed to 2-drug combination (order not meant to denote any specific preference — choice dependent on a variety of patient- & disease-specific factors):

Dual Therapy

Metformin +

Lifestyle Management

	Sulfonylurea	Thiazolidinedione	DPP-4 inhibitor	SGLT2 inhibitor	GLP-1 receptor agonist	Insulin (basal)
EFFICACY*	high	high	intermediate	intermediate	high	highest
HYPO RISK	moderate risk	low risk	low risk	low risk	low risk	high risk
WEIGHT	gain	gain	neutral	loss	loss	gain
SIDE EFFECTS	hypoglycemia	edema, HF, fxs	rare	GU, dehydration, fxs	GI	hypoglycemia
COSTS*	low	low	high	high	high	high

If A1C target not achieved after approximately 3 months of dual therapy, proceed to 3-drug combination (order not meant to denote any specific preference — choice dependent on a variety of patient- & disease-specific factors):

Triple Therapy

Metformin +

Lifestyle Management

	Sulfonylurea +	Thiazolidinedione +	DPP-4 inhibitor +	SGLT2 inhibitor +	GLP-1 receptor agonist +	Insulin (basal) +
	TZD	SU	SU	SU	SU	TZD
or	DPP-4-i	or DPP-4-i	or TZD	or TZD	or TZD	or DPP-4-i
or	SGLT2-i	or SGLT2-i	or SGLT2-i	or DPP-4-i	or SGLT2-i	or SGLT2-i
or	GLP-1-RA	or GLP-1-RA	or Insulin*	or GLP-1-RA	or Insulin*	or GLP-1-RA
or	Insulin*	or Insulin*		or Insulin*		

If A1C target not achieved after approximately 3 months of triple therapy and patient (1) on oral combination, move to basal insulin or GLP-1 RA, (2) on GLP-1 RA, add basal insulin, or (3) on optimally titrated basal insulin, add GLP-1 RA or mealtime insulin. Metformin therapy should be maintained, while other oral agents may be discontinued on an individual basis to avoid unnecessarily complex or costly regimens (i.e., adding a fourth antihyperglycemic agent).

Combination Injectable Therapy

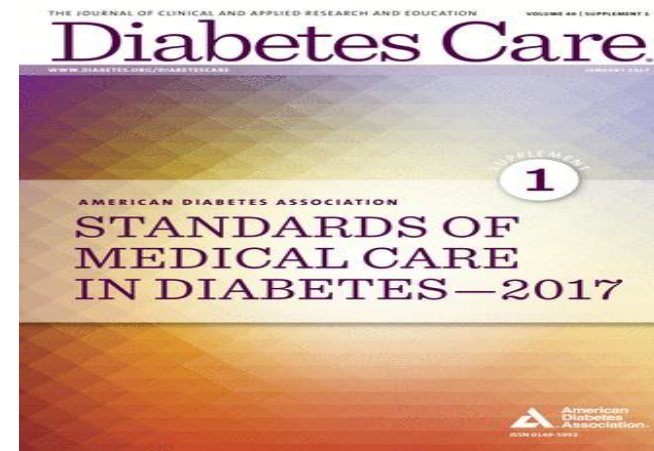
(See Figure 8.2)

American Diabetes Association Dia Care 2017;40:S64-S74

American Diabetes Association® Releases 2017 Standards of Medical Care in Diabetes

The Standards have expanded the indications for metabolic surgery to include patients with inadequately controlled type 2 diabetes who have a BMI as low as 30 kg/m² (27.5 kg/m² in Asian Americans).

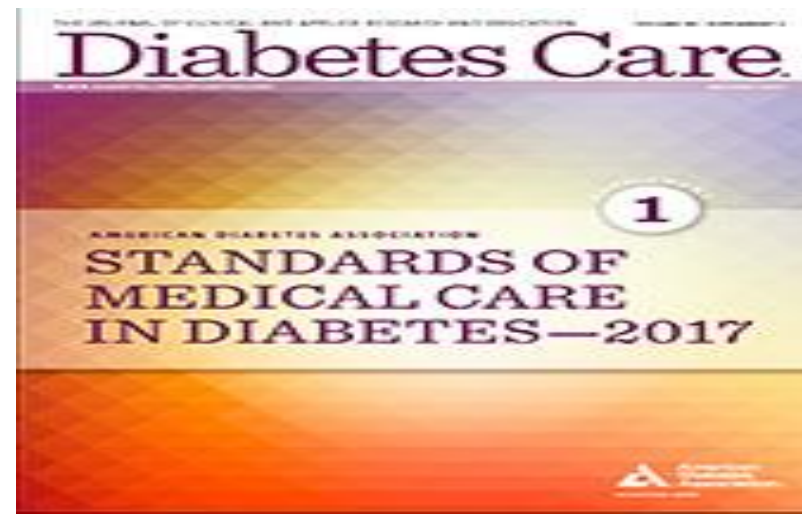
standards of Medical Care in Diabetes ADA 2017



Metformin therapy for prevention of type 2 diabetes in prediabetes, especially in:

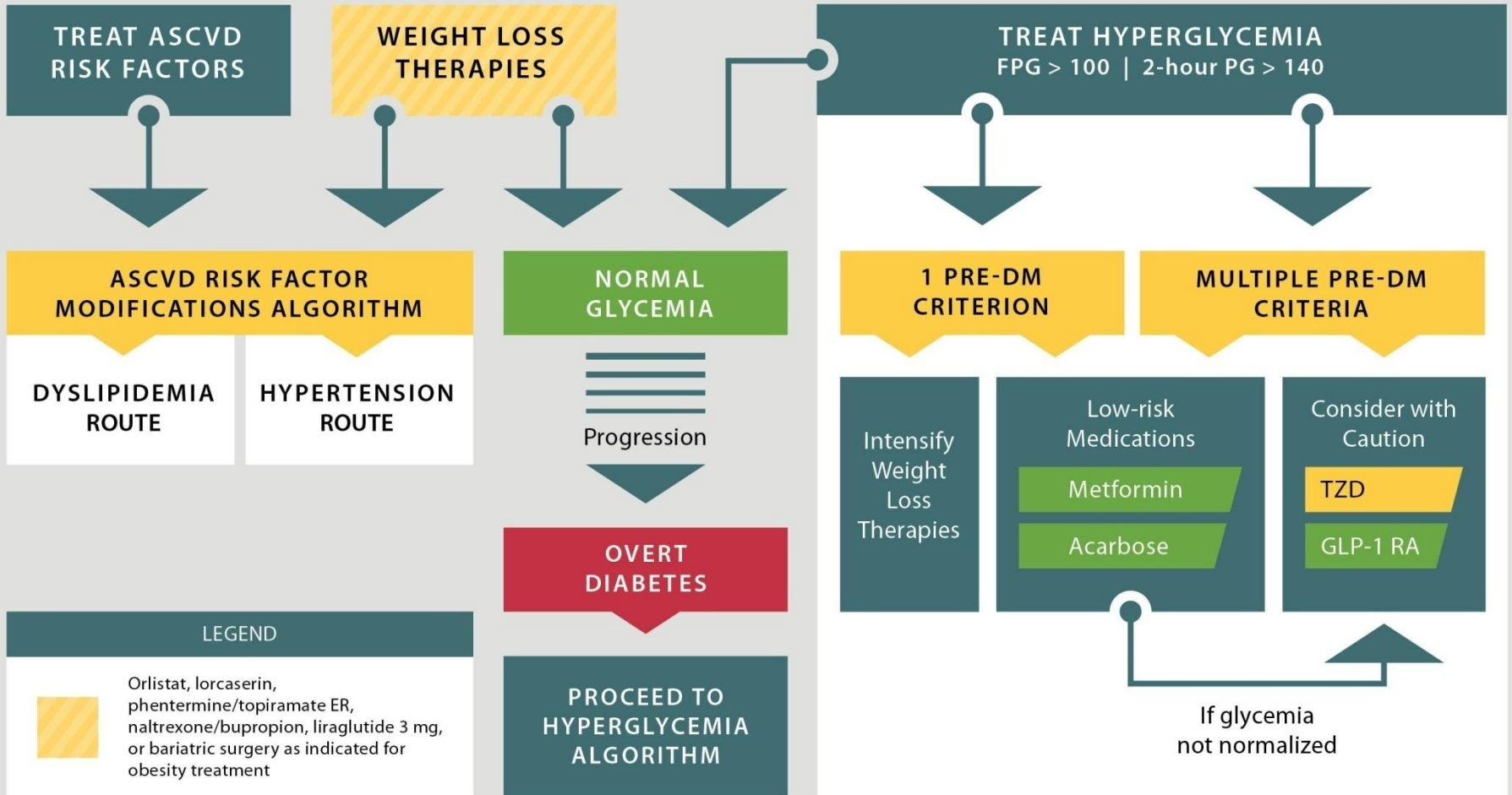
- BMI > 35 kg/m²
- Aged 60 years
- Women with prior **GDM**

American Diabetes Association. Prevention or delay of type 2 diabetes. Sec. 5. In *Standards of Medical Care in Diabetes—2017*. Diabetes Care 2017;40(Suppl. 1):S44–S47 © 2017 by the American Diabetes Association



IFG (100–125) | IGT (140–199) | METABOLIC SYNDROME (NCEP 2001)

LIFESTYLE THERAPY (Including Medically Assisted Weight Loss)



LEGEND



Orlistat, lorcaserin, phentermine/topiramate ER, naltrexone/bupropion, liraglutide 3 mg, or bariatric surgery as indicated for obesity treatment

How do you diagnose pre-diabetes?

- Impaired Fasting Glucose (IFG): fasting plasma glucose \geq 100 mg/dl and \leq 125 mg/dl, **or**
 - Impaired Glucose Tolerance (IGT): 2 hour plasma glucose \geq 140 mg/dl and \leq 200 mg/dl during an oral glucose tolerance test, **or**
 - **HBA1C 5.7 - 6.4%.**
- All should be repeated before making the diagnosis.

Summary of CV outcome trials with SGLT2 inhibitors

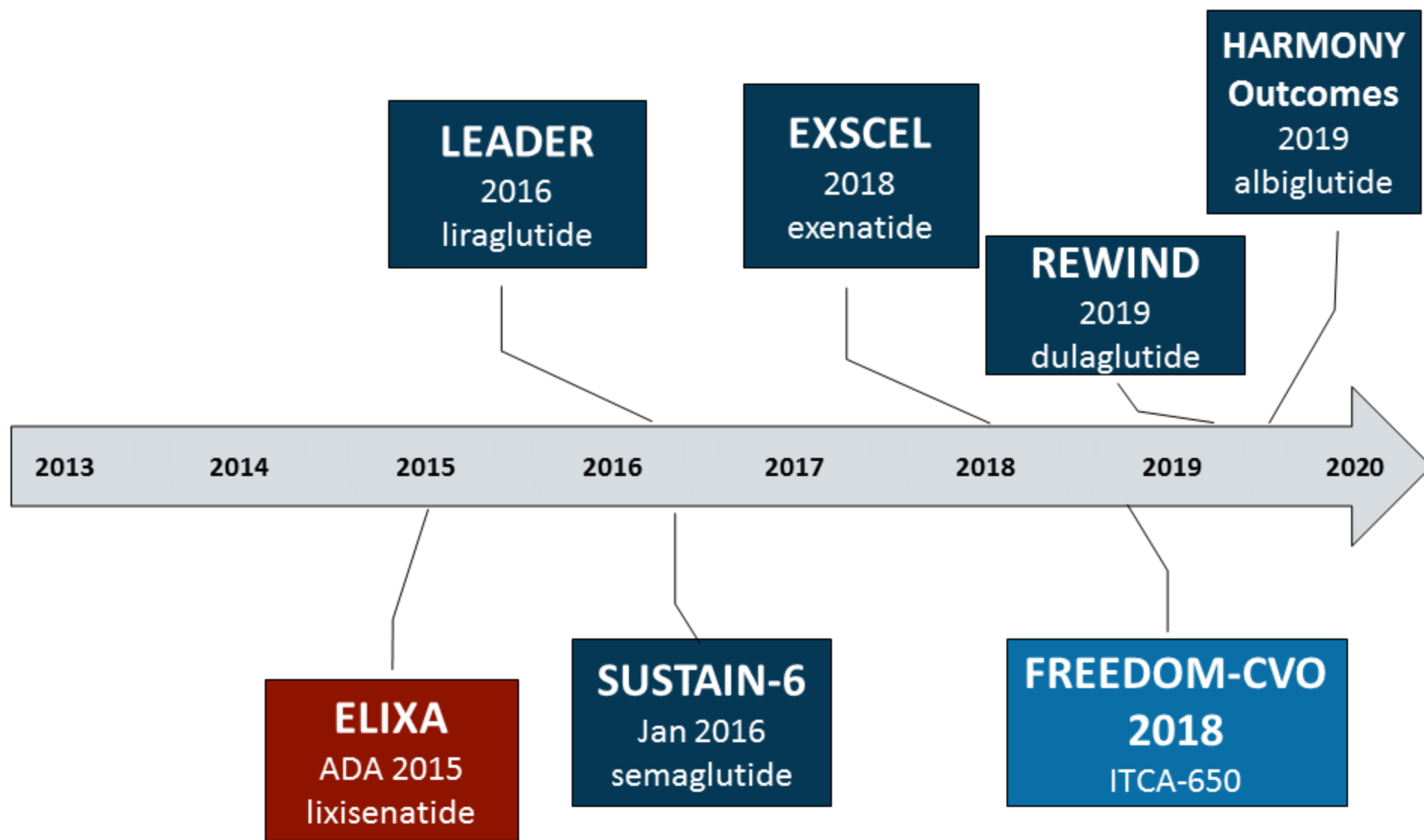
	EMPA-REG OUTCOME™¹	CANVAS²	CANVAS-R³	CREDESCENCE⁴	DECLARE- TIMI 58⁵	Ertugliflozin CVOT⁶
Interventions	Empagliflozin/ placebo	Canagliflozin/ placebo	Canagliflozin/ placebo	Canagliflozin/ placebo	Dapagliflozin/ placebo	Ertugliflozin/ placebo
Main inclusion criteria	Est. vascular complications	Est. vascular complications or ≥ 2 CV risk factors	Est. vascular complications or ≥ 2 CV risk factors	Stage 2 or 3 CKD + macroalbuminuria	High risk for CV events	Est. vascular complications
No. of patients	7034	4339	5700	3627	17,150	3900
Primary outcome	3P-MACE	3P-MACE	Progression of albuminuria	ESKD, S-creatinine doubling, renal/CV death	3P-MACE	3P-MACE
Key secondary outcome	4P-MACE	Fasting insulin secretion, progression of albuminuria	Regression of albuminuria, change in eGFR	4P-MACE + HHF	4P-MACE + HHF + revascularisation	4P-MACE
Target no. of events	691	≥ 420	TBD	TBD	1390	TBD
Estimated median FU	~3 years	6–7 years	3 years	~4 years	4–5 years	5–7 years
Estimated completion	2015	Apr 2017	2017	2019	2019	2021

Sotagliflozin as adjunctive therapy for type 1 diabetes

Sotagliflozin, an investigational dual sodium-glucose co-transporter (SGLT) 1 and 2 inhibitor

rate of diabetic ketoacidosis was higher in the sotagliflozin group (3 versus 0.6 percent) as was the frequency of dehydration and genital infections

Timeline of Future GLP-1 RA CV Outcome Trials



The change will ensure CAROLINA[®] generates robust, clinically relevant evidence

Clinically meaningful composite endpoint

- Hospitalisation for angina can dilute the effect of other endpoint components – CV death, MI and stroke – which are considered more specific CV endpoints^{1,2}
- The change takes into account the most recent clinical evidence

Supported by regulatory guidance

- Both the FDA and EMA recommend 3P-MACE as the primary endpoint in CVOTs of glucose-lowering agents^{3,4}

Most recently completed and ongoing CVOTs⁵⁻⁹ use 3P-MACE as the primary endpoint, which will improve comparability across trials given the fast-evolving scientific environment

Acarbose CV Evaluation



DIABETES TRIALS UNIT
The Oxford Centre for Diabetes,
Endocrinology and Metabolism



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[Overview](#) | [4-T](#) | [ACE](#) | [ADOPT](#) | [AFORRD](#) | [DREAM](#) | [EDIT](#) | [EXSCEL](#) | [FHS](#) | [GLINT](#) | [ISAT](#) | [LDS](#) | [NAVIGATOR](#) | [TECOS](#) | [UKPDS](#)

Acarbose Cardiovascular Evaluation (Ongoing)



[Overview](#) | [News](#) | [Organisation](#) | [Protocol](#) | [Ancillary studies](#) | [Academic Presentations](#) | [Publications](#) | [Slides](#)

The Acarbose Cardiovascular Evaluation (ACE) clinical trial will find out if a drug called acarbose can prevent people with coronary heart disease and impaired glucose tolerance (IGT) from experiencing, or dying from, further heart attacks and strokes.

The ACE trial will also look to see if acarbose, which reduces blood glucose following a meal, can prevent or delay people progressing from IGT to type 2 diabetes.

Coordinated by DTU and sponsored by Bayer Healthcare, this [phase IV](#) multinational trial began in 2008. It is being conducted in around 150 hospitals in mainland China and Hong Kong. The participating hospitals will be managed on a day-to-day basis through DTU's ACE Project Office in Beijing.

7,500 people with heart and circulatory disease aged 50 years or older who have impaired glucose tolerance will be recruited to the trial. Each participant will receive a 50mg acarbose tablet or a placebo (dummy drug) three times a day, and will be followed for a minimum of four years.

We expect that results of this trial will be available in 2018.

VERIFY trial: a randomized double-blind trial.

Study to determine the durability of glycaemic control with early treatment with a vildagliptin-metformin combination regimen vs. standard-of-care metformin monotherapy-

To test the hypothesis that early combined treatment of metformin and vildagliptin slows β -cell deterioration as measured by HbA1c .

Inclusion Criteria:

- Type 2 Diabetes Mellitus (T2DM) diagnosed ≤ 24 months ago
- glycosylated hemoglobin (HbA1c) $\geq 6.5\%$ and $\leq 7.5\%$ at Visit 1
- Treatment-naïve.
- Body mass index (BMI) ≥ 22 and ≤ 40 kg/m² at Visit

Exclusion Criteria:

- Pregnant or nursing (lactating) women
- Fasting plasma glucose (FPG) ≥ 270 mg/dL (≥ 15.0 mmol/L)
- Concurrent medical condition that may interfere with the interpretation of efficacy and safety data during the study.
- Donation of blood or significant blood loss equaling to at least one unit of blood within the past 2 weeks of start of study or a blood transfusion within the past 12 weeks or planned regular transfusions during the study period

Evolution of Glucose Monitoring



SMBG^[a]

- Advances have been made to increase accuracy of glucose meters, but patient education still key



CGM^[a]

- Allows for blood glucose monitoring over a 24-hour period



FGM^[b]

- CGM with no finger sticks
- No need for calibration



- Dexcom G5 – personal
- Dexcom G4 Platinum – professional
- iPro2 Professional
- Freestyle Libre Pro



- Freestyle Libre – personal

Smart insulin

Smart insulin is a form of insulin that turns on when it's needed to lower blood sugar and off when blood sugar is at a safe level.

As a glucose- responsive insulin

Table-2: Components of nanonetwork.

BASED SMART INSULIN

◆ Acid -degradable polymeric matrix of dextran (83% weight)

◆ Surface coatings

■ Chitosan (positively charged)

■ Alginate (negatively charged)

Encapsulated enzymes (1.3% weight)

■ Glucose oxidase (GOx)

■ Catalase (CAT)

◆ Recombinant insulin (17%, weight)

Injectable Nano-Network Controls Blood Sugar in Diabetics for Days at a Time

The new, injectable nano-network is composed of a mixture containing nanoparticles with a solid core of insulin, modified dextran and glucose oxidase enzymes.

When the enzymes are exposed to high glucose levels they effectively convert glucose into gluconic acid, which breaks down the modified dextran and releases the insulin.

The insulin then brings the glucose levels under control.

The gluconic acid and dextran are fully biocompatible and dissolve in the body.

The Ideal Antidiabetes Medication

- Produces a robust decrease in HbA1c
- No risk for hypoglycemia
- Weight loss-inducing or weight-neutral
- Durable
- No significant side effects
- Good long-term safety profile
- Simple route of administration
- Decreases LDL-C
- Increases HDL-C
- Reduces blood pressure
- Improves cardiovascular outcomes

HbA1c = glycated hemoglobin; LDL-C = low-density lipoprotein cholesterol;
HDL-C = high-density lipoprotein cholesterol



**Our understanding and management
of DM Continues to improve and
change is Rapid**

***Hopefully this will result in improved
outcomes for our patients***

WHEREVER THE
ART OF MEDICINE IS
LOVED, THERE IS
ALSO A LOVE OF
HUMANITY

— HIPPOCRATES



**Thank you
for your attention**